

## Managing Director

Establish relationships with C-level executives of potential acquisition targets; Participate in industry conferences and events to increase marketing and brand awareness for private equity investment strategy; Analyze advisory and mergers & acquisitions transactions based on valuation, industry trends, investor demand, and recent transactions in market to identify potential partners and industries of focus; Shape investment thesis for pending acquisitions by analyzing macro market factors for regional and hyper-local geographic and demographic factors, relevant to the specific product and/or service offered by the target; Underwrite investment case for pending acquisitions by execution of detailed financial modeling of projected organic and inorganic growth, external and internal variables, risks and mitigants; Lead management, operational and commercial due diligence as well as reverse due diligence on the potential acquisition; Establish structure, pricing and financing for acquisition transaction through direct negotiation with counterparty's management, indirect negotiation through counsel, management of relationships with equity co-investors and debt capital providers; Oversee production of definitive documentation by outside legal counsel, incorporate all material economic, structural and risk-based considerations negotiated; Develop view of portfolio level risk to facilitate participation in Investment and Exit Committee meetings and decision-making processes and strategic investment analysis; Participate in portfolio company management as voting member of company's board of directors; Oversee company finances, staffing, product development and organic and inorganic growth initiatives; Drive value-creation through oversight and management of portfolio company executives; Oversee development of key portfolio company C-suite executives to ensure all are qualified and incentivized to perform as required; Shape exit thesis for potential sale transactions by analyzing relevant macro- and micromarket factors' bearing on potential valuation of portfolio company assets by strategic and sponsor-backed acquirers; Work with portfolio company management to identify investment banking partners, develop a marketing strategy, and prepare portfolio company management to actively participate in marketing and sales effort; Evaluate informal and firm bids based on factors including price, industry, product and cultural alignment, and certainty-to-close; Approve structure and pricing for sale transaction through direct negotiation with counterparty's management, indirect negotiation through counsel, management of relationships with equity co-investors and debt capital providers; Oversee production of definitive documentation by outside legal counsel, incorporating all material economic, structural and risk-based considerations previously negotiated; Provide leadership, mentorship, and direct training to investment team members to further individual and collective professional development; Participate in investor services and investor relations tasks related to fund raising and post-fundraising periods; Communicate investment performance, risks and risk approach to risk management committee; Assist internal and external operations teams with production and distribution of periodic investor and

regulatory reporting; Assist with fundraising efforts. Master's degree in Accounting, Finance, Economics, or a related field and 6 years' experience in job offered or as a Principal, or any combination thereof. Must have 6 years' experience (can be gained concurrently with experience above) in the following: Private equity; Risk management; Value creation; Capital appreciation through realizations. Background check required. Employer will accept any suitable combination of education, training or experience. 50% domestic travel required. Compensation: Bow River Capital offers discretionary vacation and competitive health, insurance and retirement benefits. The salary range for this role is \$234,395-\$400,000 plus an annual discretionary performance bonus. Years of experience and years in a similar role, among other factors, will be used to determine the actual salary. Compensation: The salary range for this role is \$234,395-\$400,000 plus an annual discretionary performance bonus typically 20-25% of base salary. Role is eligible to receive performance/incentive fees related to one or more of the funds managed by the firm. Offers a benefits package that includes 100% employer-paid health, dental, disability, life & AD&D insurance for basic employee only plan. Employees have opportunity to enroll in vision and flexible savings accounts. Firm has a discretionary paid time off policy & offers parental leave, paid holiday and 6 paid sick days annually. Employees are eligible to participate in firm's 401(k) plan after 1 year of service. Firm makes a 5% contribution to employees' plans, & contributions to eligible employees Cash Balance Plans. Application deadline: 6/5/2024. Employer: Bow River Asset Management LLC Job location: Denver, CO. Qualified applicants email resume to: [Careers@bowrivercapital.com](mailto:Careers@bowrivercapital.com)\_and reference job # 88703.00003.